



# PREP4BLUE

METHODS AND TOOLS FOR MISSION OCEAN & WATERS

## Prep4Blue

**Cécile NYS**

*Journée d'information Financements Européens Mer & Maritime  
Brest, France – 13 Mai 2025*



A 'Mission Restore  
our Ocean and  
Waters' initiative.



Funded by the European Union, through its Horizon Europe Program, Grant No. 101056957 (PREP4BLUE). Views and opinions expressed are however those of the author(s) only and do not necessarily reflect those of the European Union or of the granting authority, the European Climate, Infrastructure and Environment Executive Agency (CINEA). Neither the European Union nor the granting authority can be held responsible for them.



# Project Overview



## At a Glance

**Duration:** June 2022 – May 2025

**Budget:** €4,997,690

**Coordinator:** IFREMER

**Type of Action:** CSA

**Consortium:** 18 partners (9 countries)

**Website:** [prep4blue.eu](https://prep4blue.eu)



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@ourmissionocean



prep4blue.eu  
MissionOceanWaters.eu

# Mission – Community of projects



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## Support the R&I goals & Facilitate successful implementation of the Mission

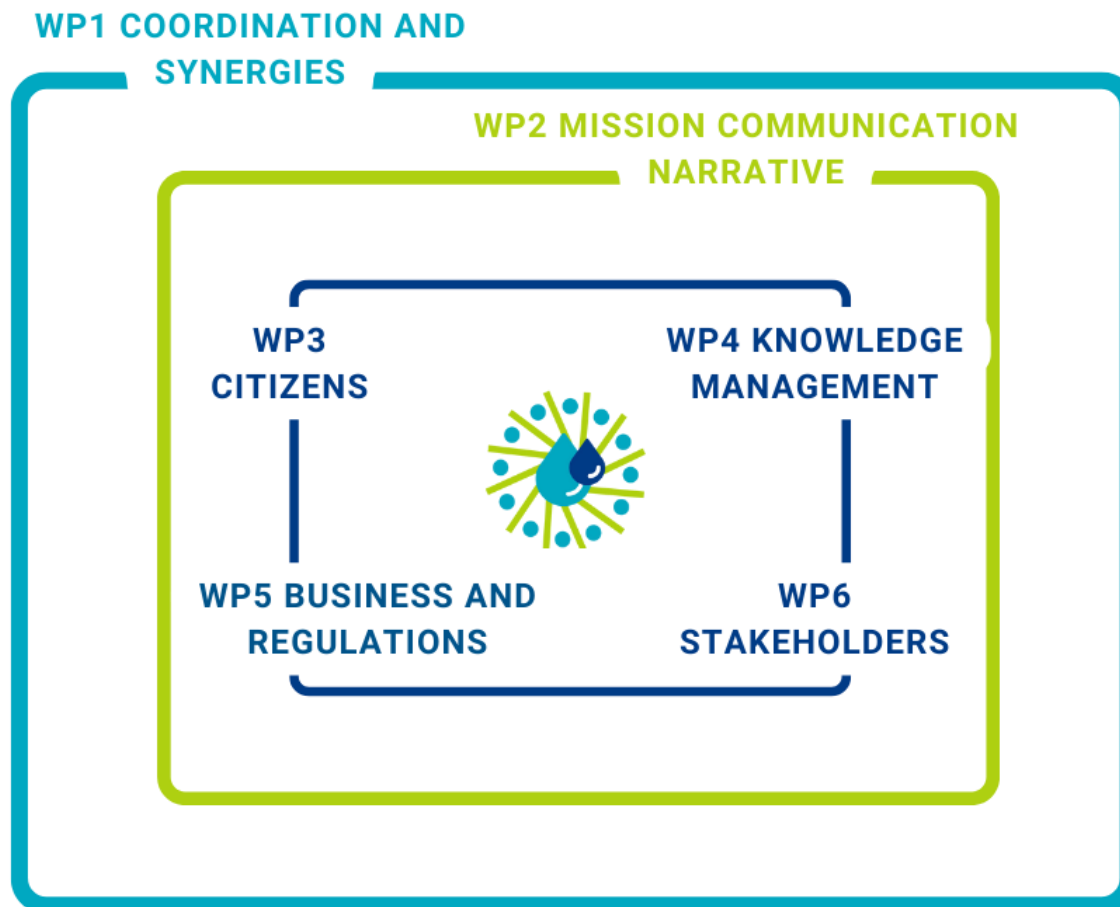


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MissionOceanWaters.eu

# Structure



# Knowledge transfer

## Database – Projects & Innovative solutions (Achievement of Mission objectives)

**Wavelinks.eu**

The image shows a screenshot of the Wavelinks.eu website and its dashboard. The website header includes a logo, navigation links (Product, Features, About us, EXPLORE), and a 'BACK TO DASHBOARD' button. The main content area features the 'WaveLinks' logo, the tagline 'Join the Mission Ocean Ecosystem', and a description of the platform's purpose. A 'REGISTER' button is prominently displayed. The dashboard, shown as an inset, provides a detailed view of the user's profile, including contact information, a bar chart of pledges, a list of events, and tables of projects and organizations. The dashboard also includes a sidebar with navigation options like Explore, Networking, Monitoring, Settings, Help, and Contact us.

### WaveLinks

**Join the Mission Ocean Ecosystem**

Find projects, citizen science initiatives, stakeholders, engagement methods, events, services, policies and funding, expand your network, stay up to date and keep track of our progress towards restoring our oceans and waters by 2030.

**REGISTER**

#### Dashboard

Welcome back, SOU 803

My dashboard PREP4BLUE BlueMissionAA BlueMissionBANOS

**My contacts**  
45  
LinkedIn: 1000000  
Google Plus: 1000000  
Twitter: 4000

**Pledges**  
79  
Bar chart showing pledges over time (Jan, Feb, Mar, Apr, May, Jun, Jul, Aug, Sep, Oct, Nov, Dec).

**Events**  
Some people from your network are going to these events:  
25 - 26 April: SANCOS Lighthouse Hamburg (DE)  
24 - 26 May: PREP4BLUE meeting Bonn (DE)  
14 - 17 June: SANCOS Arena Copenhagen (DK)

**Projects**  
You may be interested in these projects:

Title	CC	Objective	Lighthouse
The impact of education in building a better future	SDG	1, 3, 9	Subs & North Sea
The impact of citizens living near the ocean	SDG	1	Atlantic & Arctic
Best approaches to engage with urban stakeholders	SDG	1, 2	Mediterranean
Make the sea a priority in all citizens	SDG	1, 2, 3	Mediterranean
Using digital as a way to educate citizens	SDG	3	Subs & North Sea

**Organisations**  
You may be interested in these organisations:

Name	CC	Objective	Lighthouse
Sancos	AT	1, 3, 9	Mediterranean
Ble	IT	3	Mediterranean
Enrassa	GR	3	Danube
Air Center	PT	3	Atlantic & Arctic
FLTA	NO	1	Subs & North Sea
SDG	DK	1, 3, 9	Subs & North Sea
PREP4BLUE	DE	3	Mediterranean

Footer: @PREP4BLUE, @ourmissionocean, prep4blue.eu, MissionOceanWaters.eu

# Regulatory & Economic Analysis

## Deliverable D5.1

Critical assessment and key recommendations for Interregional financing

## Deliverable D5.3

Roadmap to success for future LH projects:  
Solutions to better address regulatory barriers and create enablers

## Deliverable D5.2

Business model blueprints and de-risking recommendations

## Deliverable D5.4

Vision of how to fund scale up solutions beyond 2025

## Deliverable D5.5

Business Interaction Models for Mission Scale-Up



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Dashboard

Explore ^

Projects

Stakeholders

Engagement Methods

Citizen Science

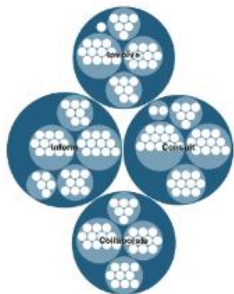
Funding

Policy & Legislation

Solutions

PREP4BLUE BlueMissionAA BlueMissionBANOS MyDashboard

Engagement Methods: Levels vs Target Groups



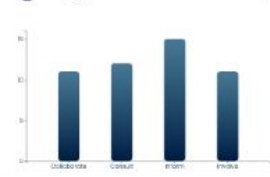
Stakeholders



Projects: Lighthouse objectives



Engagement Methods: Levels



Citizen Science: Scope vs participants



table

Date updated	Data Source
2024-10-24	• Ec Portfolio
2024-10-24	• Cordis
2024-10-24	• Prep4Blue Automatic Mapping
2024-10-24	• Ec Portfolio
2024-10-24	• Prep4Blue Automatic Mapping reviewed by experts
2024-10-24	• Bluebird

Funded by the European Union

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## Solutions

Use text, keywords and filters to find services

Search Overview Add new

Search...

Filter by:

Category

Scale

Basin

Lighthouse

Main Benefits

Tri

Mission Objective

Mission Targets

Mission Enablers

Mission Impact

## Stakeholders

Use text, keywords and filters to find stakeholders

Search Overview Add new

Search...

Filter by:

Country

Data Source

## Projects

Use text, keywords and filters to find projects

Search Overview Add new

Search...

Filter by:

Start Date

End Date

Funding

Area

Subarea

Funding Source

Mission Ocean Objective

Data Source



Prep4Blue Mission

ETERS



## Solutions

Use text, keywords and filters to find solutions

Search [Add new](#)

Search...



Filter by:

Basin

Readiness Level

Mission Objective

Data Source

[Clear All](#)

Title	Provider	Data Source
> Cystoseira meadows mapping in the Mediterranean Sea: comprehensive georeferenced database.	AFRIMED	PREP4BLUE
> Toolbox of solutions and measures for the good management of marine litter in aquaculture	AQUA-LIT	PREP4BLUE
> Action plan and policy recommendations on existing and innovation solutions to prevent, eliminate ...	AQUA-LIT	PREP4BLUE
> A web-based platform and broodstock management software towards optimizing rearing conditio...	NewTechAqua	PREP4BLUE
> A prokaryotic isolate and a microbial consortium inhabiting marine sediments with mercury (Hg) de...	MER-CLUB	PREP4BLUE
> Autonomous robotic system for sea-floor marine litter detection and collection.	SEACLEAR	PREP4BLUE
> Multiplatform tracking and wireless communication system enabling precision fish farming and eco...	FutureEUAqua	PREP4BLUE
> Big-data collection, organisation and presentation toolbox for Mission objectives assessment and ...	CUTLER	PREP4BLUE
> Reference microbial gene-Catalogue of polluted marine sediments	MER-CLUB	PREP4BLUE
> Development of a High Suitability Model (HSM) for Cystoseira species to predict their occurrence at ...	AFRIMED	PREP4BLUE

CSV XLSX

Rows per page: 10 ▾ 1-10 of 169 [1](#) [2](#) [3](#) [4](#) [5](#) [6](#) [7](#) [8](#) [9](#) [10](#)



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MissionOceanWaters.eu

# Regulatory & Economic Analysis

## Case studies

### **EU MISSIONS**

RESTORE OUR OCEAN AND WATERS

#### BACKGROUND

The upcoming **Knowledge and Innovation Community** for is a platform designed to boost



European Institute of  
Innovation & Technology

### **EU MISSIONS**

RESTORE OUR OCEAN AND WATERS

#### BACKGROUND

Kongsberg is a Norwegian technology company specialising in high-tech maritime solutions. The



**KONGSBERG**

Biogenic reef

© Coastbusters / VLIZ / ILVO / The Blue Cluster

### **EU MISSIONS**

RESTORE OUR OCEAN AND WATERS

#### BACKGROUND

**Occitanie**, one of France's largest maritime regions, is a hub for blue economy activities



### **EU MISSIONS**

RESTORE OUR OCEAN AND WATERS

#### BACKGROUND

The **Sustainable Blue Economy Partnership** unites 74 institutions across 30 countries to foster innovation and



Sustainable Blue  
Economy Partnership



# Regulatory & Economic Analysis

## EU MISSIONS

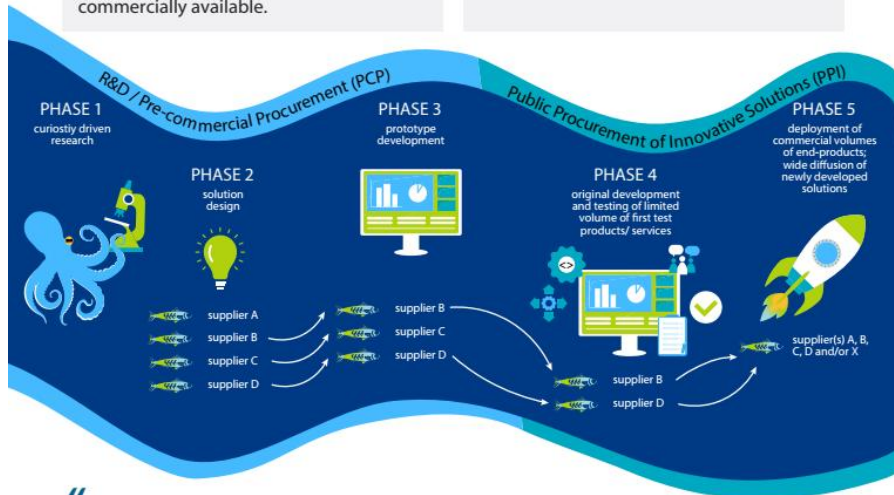
RESTORE OUR OCEAN AND WATERS

### PRE-COMMERCIAL PROCUREMENT

**Pre-commercial procurement (PCP)** involves a series of competitive procurement phases from solution exploration and design to validation/testing of a limited set of first products. It is used by public authorities to address societal challenges and meet public needs through the acquisition of innovative solutions that are not yet commercially available.

### PUBLIC PROCUREMENT OF INNOVATIVE SOLUTIONS

**Public procurement of innovative solutions (PPI)** concerns the phase when a product, service or process has been developed, but is not yet available on a large-scale commercial basis. It is thus complementary as a possible next step to PCP. PPI therefore facilitates wide diffusion of innovative solutions on the market.



EuropeWave is an R&D programme for wave energy technology, supported by nearly €20 million in national, regional, and EU funding. It uses a Pre-Commercial Procurement (PCP) model, originally developed by Wave Energy Scotland, to promote collaboration and risk-sharing between the public sector and technology developers. The focus is on designing and demonstrating cost-effective wave energy converter systems for reliable power generation in challenging ocean conditions.

EuropeWave (<https://www.europewave.eu/>)

### EQUITY FINANCING

**Equity financing** allows companies to raise capital by selling ownership stakes to investors, who in return benefit from capital gains (increase in the value of shares over time) and dividend payments (periodic profit distribution to shareholders). Unlike debt, there is no repayment obligation, but the investors carry the risk of failure. However, issuing shares can dilute founders' control, as shareholders often gain voting rights.

### DEBT FINANCING

**Debt financing** raises capital through loans that must be repaid with interest, without diluting ownership. It must be repaid regardless of the company's financial performance, with a potential risk of default in case of failure to meet repayment obligations. **Bonds**, a type of debt financing instrument issued by governments, development banks or corporations, can be used to finance sustainability projects. **Blue bonds** specifically can raise finance for marine and ocean-based projects.

### EQUITY FINANCING

- ✓ Dividends or returns expected
- ✓ Access to investor knowledge



### DEBT FINANCING

- ✓ Keep full business ownership
- ✓ Capital repayments with interest
- ✓ Security required



### InvestEU, Growth Blue Fund I

The Growth Blue Fund I is an equity financing initiative supporting SMEs in the blue economy in Portugal. Backed by funding from the EU and the European Investment Bank, it aims to invest in 8 to 12 companies with equity and quasi-equity investments above €1.5m.

### European Investment Bank (EIB)

Between 2019 and 2023, the European Investment Bank provided €7.3 billion in loans to the sustainable blue economy, including coastal resilience to climate change, conservation and restoration of ocean natural capital, and innovation, leveraging €30.8 billion of investments.



# Regulatory & Economic Analysis

## Recommendations



### EU MISSIONS RESTORE OUR OCEAN AND WATERS

#### KEY RECOMMENDATIONS

##### Ensure coordination and alignment of funding models and business models

- Improve coordination between regional, national, and European funders.  

- Engage private funders to increase the funding pool and broaden the spectrum of funding models available.  

- Involve business and industry in setting the research agenda.  


##### Ramp-up navigation through the complex funding seascape

- Upscale assistance for start-ups and innovators including coaching, matchmaking, market uptake facilitation.  

- Strengthen innovative mechanisms to ease fundraising efforts, such as seals of excellence.  

- Comprehensive support for researchers going from research funding to innovation funding and commercialisation.  


##### Establish simpler and faster opportunities

- Simplify administrative requirements in general.  

- Aim to reduce complexity in the current funding seascape.  

- Make available fast-track support schemes for smaller groups.  


##### Explore innovative funding models

- Consider pursuing opportunities through profit-oriented funding models, such as blue bonds.  

- Discover results-based funding.  




## The Five Commandments

- I** ALLOW FASTER ACCESS TO TESTING AND LICENSING, WITHOUT LOSING OUT ON THE NECESSARY DILIGENCE
- II** IMPROVE WAYS IN WHICH LOCAL CONTEXTS CAN BE INCLUDED IN POLICY FORMULATION AND IMPLEMENTATION
- III** ADEQUATE IMPLEMENTATION OF EXISTING REGULATIONS, INCLUDING FORESEEING THE NECESSARY RESOURCES FOR THIS ON ALL LEVELS
- IV** BE OPEN AND CLEAR ABOUT HINDERING FACTORS THAT LIMITED DEVELOPMENT OF BUSINESS AND INITIATIVES SO THAT OTHERS CAN LEARN FROM IT
- V** REDEFINITION OF PROFIT: INCLUDE THE TRIPLE BOTTOM APPROACH WHERE ECONOMIC, SOCIAL AND ECOLOGICAL FACTORS ARE TAKEN INTO ACCOUNT



# Citizen engagement Resources



## Engaging Citizens with Mission Ocean and Waters: A toolbox of approaches

Guidance on methods for facilitating, monitoring and assessing citizen participation levels and for rolling out a European wide network of assemblies of citizens

## BENEATH THE SURFACE

A COLLECTION OF RECOMMENDATIONS  
AND GOOD PRACTICES IN AQUATIC  
CITIZEN SCIENCE TO SUPPORT THE EU'S  
MISSION OCEAN & WATERS

### Deliverable D3.3

A co-created portfolio of mission-relevant pilot activities to support evaluation of project tools and methods

### Deliverable D3.2

A synthesis report containing bespoke legacy training resources to support citizen action

## Database of citizen sciences initiatives

[wavelinks.eu/explore/citizen-science](https://wavelinks.eu/explore/citizen-science)

### Citizen Science

Use text, keywords and filters to find citizen science initiatives

Search Overview Add new

Search...

Filter by:

Scope

Number Of Participants

Area

Start Year

Policy Task

Frequency

Category

Activity Location

End Year

Level Of Participation

waters.eu

# Stakeholder engagement Resources

## Deliverable D6.1

Stakeholder engagement guidelines, including toolkit

D6.5 - Legacy document with a set of recommendations related to capacity/skills for the Mission community

## Helpdesk

[prep4blue.eu/helpdesk/](http://prep4blue.eu/helpdesk/)

## Frequently Asked Questions

**Panel of Experts**

**Resources**

## Deliverable 6.3

Report on the findings of the stakeholder assembly's engagement pilots

## Engagement Methods

Use text, keywords and filters to find stakeholder engagement methods

Search Overview Add new

Search...

Filter by:

Level Of Engagement

Participants

Targeted Groups

Duration

## Online Toolkit

47 identified Stakeholder Engagement Methods  
(Individual factsheets)

[wavelinks.eu/explore/engagement-methods](http://wavelinks.eu/explore/engagement-methods)



# Communication Training & Resources



**EU MISSIONS**  
RESTORE OUR OCEAN & WATERS



**PREP4BLUE Communication Toolkit**

FOR MISSION OCEAN AND WATERS PARTNERS



[missionoceanwaters.eu](https://missionoceanwaters.eu)



**Resource Repository**

[trello\[...\]/missionocean-social-media-toolkit](https://trello.com/missionocean-social-media-toolkit)

**#MissionOcean Social Media Toolkit**

**Communication Collaborative**



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prep4blue.eu  
MissionOceanWaters.eu

Websites & Social Media

Useful Documents

Videos

IA/Project Social Media, Web, &  
Graphics Info

Important Links

Branded Graphics/Images & Related  
Guidelines

Social Media Example Posts

Questions?



# Mission Governance



## Guidance for establishing Mission Ocean and Waters National Hubs

BUSINESS MODELS & FUNDING / PREP4BLUE

RESOURCES

Ocean Decade,  
Mission Ocean and other  
international initiatives



EUROPEAN UNION



**EU  
MISSIONS**

RESTORE OUR OCEAN AND WATERS



**Mission Ocean & Waters**

**Cross-basin Lessons and Insights from CSAs**



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# Prep4Blue ressources



- Websites :
  - Prep4Blue : <https://prep4blue.eu/>
  - Wavelinks : <https://wavelinks.eu/>
  - Mission Ocean & Waters (general public) : <https://missionoceanwaters.eu/>
- Ressources & Results
  - General : <https://prep4blue.eu/resources>
  - Deliverables : [https://zenodo.org/communities/prep4blue\\_project](https://zenodo.org/communities/prep4blue_project)





# PREP4BLUE

METHODS AND TOOLS FOR MISSION OCEAN & WATERS

## Thank You

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A 'Mission Restore  
our Ocean and  
Waters' initiative.

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**EU  
MISSIONS**

**RESTORE OUR OCEAN & WATERS**

Concrete solutions for our greatest challenges



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## Tools for accelerating public and private investment in Mission 'Restore our Ocean and Waters by 2030' solutions

**WHO IS THIS FOR?** MISSION R&I PROJECTS LOOKING TO SCALE SOLUTIONS & POLICY ACTORS AT EUROPEAN, REGIONAL, NATIONAL OR LOCAL LEVEL

### About PREP4BLUE

Through co-development and co-creation with stakeholders, the project has prepared a series of:

- ✓ Communication tools
- ✓ Guidelines
- ✓ Methodologies
- ✓ Recommendations

that can be used by Mission-funded projects to achieve the Mission objectives and inspire citizens and Mission stakeholders.



### Outputs for Mission project actors

#### Sustainable Business Model Blueprints

A practical strategy that can be used to screen, develop, and validate Sustainable Business Model blueprints for a sustainable company, startup or project focusing on restoring the ocean and waters in line with Mission 'Restore our Ocean and Waters' objectives.



#### Business Models for the scale-up and financing of Mission Ocean solutions

A series of business models and case studies to provide insights and recommendations for fostering further and improved collaboration between businesses, policymakers, academia, and NGOs and accelerating the scale-up of R&I solutions.

### Outputs for Mission policy actors

#### Critical assessment and key recommendations for European regions on utilising (inter-) regional financing to support Mission objectives

An in-depth analysis of the Smart Specialisation Strategy priorities of key European regions and their alignment with EU Mission Ocean and Waters objectives. Designed to support regional, regional and local authorities in maximising interregional funding opportunities.

#### A Roadmap for the piloting and scale-up of solutions developed by Mission 'Restore our Ocean and Waters' projects

A series of detailed recommendations and solutions for Policymakers looking to support Mission projects with the piloting and scale-up of their solutions.



Explores the policy and regulatory landscape, as well as challenges faced by R&I stakeholders.

Find out More below



www.prep4blue.eu

#PREP4BLUE

www.missionoceanandwaters.eu

#MissionOceanWaters

### Contact Us

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Communications & Press: Clotilde N. Christmann  
christmann@ec.europa.eu



Project for the European Union, funded by the European Union, Grant No. 101019070 (PREP4BLUE). This project has received funding from the European Union's Horizon 2020 research and innovation programme under the Marie Skłodowska Curie grant agreement. The content of this document does not necessarily reflect the views of the European Union, nor does it constitute an endorsement or approval by the European Union of the views or opinions expressed herein, nor does it constitute a guarantee of the accuracy, reliability, or completeness of the information provided herein.

## Practical tools and resources for driving stakeholder engagement with Mission 'Restore our Ocean and Waters by 2030'

**WHO IS THIS FOR?** MISSION 'OCEAN AND WATERS' PROJECTS, NGOS, INDUSTRY, RESEARCH & LOCAL GOVERNMENT ACTORS WORKING TO ENGAGE SPECIFIC STAKEHOLDERS IN MARINE AND FRESHWATER-RELATED ACTIVITIES

### About PREP4BLUE

Through co-development and co-creation with stakeholders, the project has prepared a series of:

- ✓ Communication tools
- ✓ Guidelines
- ✓ Methodologies
- ✓ Recommendations

that can be used by Mission-funded projects to achieve the Mission objectives and inspire citizens and Mission stakeholders.



### Stakeholder Engagement Toolkit

A collection of methodologies and guidelines on how to best identify, map and approach stakeholders oriented towards the objectives set in the EU Mission 'Restore our Ocean and Waters by 2030'.

Applicable across all four of the Mission lighthouses, the toolkit incorporates a comprehensive stakeholder mapping, with different examples provided per country.

### PREP4BLUE Stakeholder Engagement Webinar Series

A comprehensive webinar series to upskill participants in the use of different stakeholders' methodologies and tools. Over six one-hour sessions, participants will learn about best practice stakeholder engagement, in line with the targets of the Mission Ocean.

The series is perfect for anyone working on Mission-funded projects and all those working on stakeholder engagement in marine and freshwater-related activities.



### Database of Stakeholder Engagement Methodologies

A database of 49 distinct stakeholder engagement methodologies. Accessible through PREP4BLUE's Wavelinks application, the searchable database allows Mission stakeholders to identify best practice approaches for stakeholder engagement that can support their Mission Ocean and Waters activities.

Find out More below



www.prep4blue.eu

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www.missionoceanandwaters.eu

#MissionOceanWaters

### Contact Us

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METHODS AND TOOLS FOR MISSION OCEAN & WATERS

Project Video



**PREP4BLUE Project Video**

PREP4BLUE RESOURCES